

Club Cruceros de La Paz

Board of Directors Meeting
January 9, 2024, 4:00pm
Vista Room

MINUTES

CALL TO ORDER: By Heidi Benson Stagg, Vice Commodore at **4:00pm**

BOARD MEMBERS PRESENT: Heidi Benson Stagg, Vice Commodore; Bob Walker, Rear Commodore; Jan St Pierre, Secretary; Pat Waddell, Treasurer; Jeff Brandt, Mary Jo Hood and Tom Murray, Directors-At-Large; Teri Hagen, Past Commodore.

BOARD MEMBERS ABSENT: Steve Brenner, Commodore

MINUTES: Motion to approve the minutes of **12/12/23** as posted – Tom; Second – Teri; All Ayes

TREASURER'S REPORT: Pat presented the December 2023 Financial Report. The Club's charity fund is doing well at \$80,000 pesos. The general fund is lower than we would like at \$61,943 pesos. If the Club continues to have lower than usual memberships without bringing in additional income while paying regular monthly expenses of cleaning, website and coffee supplies, the general fund will run out of funds in May 2024. An extensive discussion ensued among the Board and members on possible ways to avoid or cushion such a serious financial setback, which initiated a motion.

Motion to rescind the motion passed at the November 21, 2023, meeting to designate all proceeds from the pancake breakfasts to the charity fund. – Teri; Second – Tom; All Ayes
This decision is meant to ensure the Club's solvency and will be relied on only if necessary.

Motion to approve the December 2023 treasurer's report – Teri; Second – Tom; All Ayes

COMMODORE'S REPORT:

Director-At-Large Nomination – Heidi announced that Jeff Brandt, S/V Tiny Dancer, was nominated for the vacant Director-At-Large position. Jeff and his wife, Marie, have been in La Paz and involved with the Club for six years. He stated he would like to see more boaters participating and volunteering in Club activities. He has proven that taking a small part in a big event makes a huge difference.
Motion to install Jeff Brandt as Director-At-Large – Jan; Second – Mary Jo; All Ayes

STANDING COMMITTEE REPORTS

- **Bulletins & Notices Boards:** Jeff Brandt – The boards are up to date and look good. You might see that some notices are moved to the correct board or are posted longer than two weeks. Jeff uses his discretion in updating the boards depending on the notice and space available.
- **Charities:** Heidi reported the FIRM deadline for charities to request funding is February 1, Applications are available in the clubhouse on the right as you walk in the door. There are two folders, one for blank applications and one for completed. If you know of any nonprofits, please let Sherri know. You may also visit the nonprofit director and offer an application. It's a chance to reach out to other organizations that help the community, as well as connecting organizations with each other. Fund presentations will be in March.
 - The Charity Beach Party will be held Saturday, January 27, at La Costa Restaurant. More information below under Social Events.
 - The next Charity Pancake Breakfast will be on Sunday, February 18 at the clubhouse.

- **Clubhouse and Coffee Hour:** Cindy Espinoza announced that coffee punch cards are now available. You may purchase a card for \$100 pesos, which is good for 10 cups of coffee. When you complete the card, the 11th cup is free. You can still purchase a single cup of coffee for \$10 pesos.
- **Emergency Equipment:** Jimmy Loburg – A list of available emergency equipment is on the website – clubcruceros.net.
- **Fleet Captain & Veleros de Baja Sailboat Racing:** Jimmy – The next sailboat race will be Sunday, January 21. More info on the Net.
- **Membership:** Corinne Eklund reported 12 new members and 25 renewals since December 13. Being new in this position, Corinne has tackled long-standing issues with the membership enrollment/renewal process. The information garnered through meetings and discussions will help create a process that is convenient and simple. If you have had trouble enrolling or renewing your membership, please hang in there. There are no late fees.
- **Merchandise:** Jan St Pierre is connecting with our Club merchandise vendors. We have a good supply of Club t-shirts, hats and visors, and Mexican courtesy flags. If you would like to see the Club carry a particular item or would like to share ideas and take part in deciding and shopping, contact Jan at jlstp11@gmail.com.
- **Morning Net:** Heidi reported concerns about poor radio transmissions during the Net. Rich will contact the affected hosts to let them know a radio adjustment is needed.
- **Social Events:** Mary Jo Hood. If you would like to work on any of the following events, please contact Mary Jo, “MJ” on Channel 22.
 - The Charity Beach Party will be on Saturday, January 27. Committees are set up. Donations of prizes for the games and baked goods for the popular bake sale are encouraged.
 - Candelaria will be celebrated at the Clubhouse during coffee on Friday, February 2, 9:30-10:30.
 - St. Patrick’s Day Dinner and Dance will be on March 17 at La Costa Restaurant. The Club is seeking a member to chair this event.
 - The Club’s premier event, BayFest, returns this year on April 5-7. Plans are already taking place and it is not too late to volunteer. More info soon.
- **Vista Room:** Leanne Lawrence reported concerns about the Vista Room. Some users leave the room messy. Leanne reminded us to sign in and out and no food. When done using the room, wipe the tables and counters, return tables and chairs to the cabinet, sweep the floor if needed, take out the trash, turn off lights and air conditioner and lock the door.
- **Website:** Patsy Verhoeven reminded event chairpersons to review the SOP after their event to review and update procedures and email any updates to her at patsyfish@gmail.com. Also let her know there are no changes, so she knows the information she has is current,

OLD BUSINESS

- **Disaster Fund Review and Recommendation:** Tom Murray reviewed the history and past actions of the Disaster Fund, which has more than \$73,000 pesos. He reported that the Club’s process to distribute the funds in time of a natural disaster is already in place. He recommended a committee be formed to review and document the process so it will be quickly put into place if a natural disaster occurs. The Disaster Fund is also used to maintain the Club’s emergency equipment. Tom and Patsy will write the procedures to be included in the Standard Operating Procedures.
- **2023 Financial Review Committee Report:** Rich Boren – Tabled to next Board meeting.

NEW BUSINESS

Review of the Library: Teri Hagen reported that books borrowed from the Club library were seen at Allende Books for sale. Although borrowed books might not make it back to the library, they shouldn't be sold. The Board decided that books will be stamped "Borrowed from Club Cruceros de La Paz".
Motion to purchase two stamps – Teri; Second – Bob; All Ayes. Jan will order the stamps.

NEXT BOARD MEETING: Tuesday, February 6, 2024, 4:00pm

ADJOURNMENT: 5:33pm Motion to adjourn – Tom; Second – Bob; All Ayes

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
Fiscal 2023 Year-To-Date - May 1, 2023 to December 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	28,080.0	59,845.0		23,045.0	47,457.9	3,700.0					162,127.9
Expenditures		1,170.0		18,256.0	38,725.7					1,300.0	59,451.7
Gross Donations	28,080.0	58,675.0	0.0	4,789.0	8,732.2	3,700.0	0.0	0.0	0.0	(1,300.0)	102,676.2
Outflows											
Cash Short											
Cash Short - Exchange	2,321.6										
Cleaning	21,067.0										
Club Supplies & Office	2,860.5										
Club Maintenance											
Club Printing											
Club Promotional	3,254.0										
Club Equipment	9,921.0										
Coffee Equipment	2,827.0										
Web Site Expenses	30,800.0										
Service Charges	1,261.0										
	74,312.1										74,312.1
Net Inflows	(46,232.1)	58,675.0	0.0	4,789.0	8,732.2	3,700.0	0.0	0.0	0.0	(1,300.0)	28,364.1

Cash Funds	4/30/2023	12/31/2023	Net Change
Pay Pal Account	20,708.2	14,814.2	(5,894.0)
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	91,149.7	61,943.8	(29,205.9)
(Includes Charity and Beach Party) Charity Fund	21,039.0	79,714.0	58,675.0
Disaster Fund	73,224.0	73,224.0	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	54,919.2	59,708.2	4,789.0
(Part of General Fund) Prepaid Expenses		-	
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	292,279.7	320,643.8	28,364.1

CLUB CRUCEROS DE LA PAZ
SIMPLIFIED PROFIT AND LOSS AND CASH FUND STATEMENT
December 1 - 31, 2023

Inflows	Memberships	Charity	Disaster	Merchandise	Coffee	Thanksgiving	Día de Candelaria	Beach Party	St. Patrick's Day	Other	Total
Donations	5,320.0	34,414.0		2,000.0	9,519.9						51,253.9
Expenditures					9,395.0						9,395.0
Gross Donations	5,320.0	34,414.0	0.0	2,000.0	124.9	0.0	0.0	0.0	0.0	0.0	41,858.9
Outflows											
Cash Short											
Cash Short - Exchange											
Cleaning	5,000.0										
Club Supplies & Office											
Club Maintenance											
Club Printing											
Club Promotional											
Coffee Equipment	2,827.0										
Club Equipment											
Web Site Expenses	3,600.0										
Service Charges	161.6										
	11,588.6										11,588.6
Net Inflows	(6,268.6)	34,414.0	0.0	2,000.0	124.9	0.0	0.0	0.0	0.0	0.0	30,270.3

Cash Funds	11/30/2023	12/31/2023	Net Change
Pay Pal Account	13,535.8	14,814.2	1,278.4
(Includes Memberships, Coffee, Other, Special Events [Excluding Beach Party] and All Outflows) General Fund	69,365.9	61,943.8	(7,422.1)
(Includes Charity and Beach Party) Charity Fund	45,300.0	79,714.0	34,414.0
Disaster Fund	73,224.0	73,224.0	0.0
(Part of Merchandise Gross Donations) Merchandise Fund	57,708.2	59,708.2	2,000.0
(Part of General Fund) Prepaid Expenses	-	-	0.0
(Part of Merchandise Gross Donations) Inventory	25,888.6	25,888.6	0.0
Prepaid Web Hosting & Domain Name	5,351.0	5,351.0	0.0
	290,373.5	320,643.8	30,270.3

